

SELLING INFORMATION

MIDWEST MOUNTAINEERING SPRING EXPO 2019 CANOE KAYAK PADDLE BOARD AUCTION

Thank you for your interest in selling your canoe, kayak or paddle board.

We encourage Sellers to obtain a Contract, Boat Description Page and Bill of Sale on line at www.auctionmn.com and fill them out and bring them to the auction. However, we will have forms at the auction also. Please write legibly. We will destroy the Bill of Sale if your boat does not sell.

You may drop off your canoe, kayak or paddleboard starting at 7 a.m. on April 27, 2019. The auction will start at 11:00 a.m. Boats are generally sold in the order they arrive. Volunteers will assist you in unloading and carrying your boat.

If you brought a Registration Card please sign it and place it in one of our Ziploc baggies and tape it to the boat. If you are not the registered owner, we cannot sell the boat unless you have a Registration card signed by the registered owner.

We will also give you a numbered lot sticker that you should place on the bow of your boat. If you have a Reserve, we will also give you a reserve sticker that you should also place on the bow of your boat.

We will also give you a business card with your Seller number and Lot number. You should keep the business card to show to the cashier if you decide to pick up a check for your boat at the auction. For anyone who does not pick up his or her check by the time the cashier's canopy is taken down, we will mail the check to the Seller within seven (7) days of the auction. All payments to Sellers are by AAA Auction business check.

You are welcome to prepare an information page about your boat and leave it and any other information you think will assist the bidder taped to your boat. We recommend using a Ziploc baggie if it looks like rain.

After your boat has been checked in and your Contract and Bill of Sale are filled out, you then take your contract to the check-in data entry clerk who will enter your information into our computer system. Please have your driver's license out for scanning.

This will complete the Check-In process



7140 Old Viking Blvd. NW

Nowthen, MN 55303-9734

Business Office: (763) 421- 3044

Website: www.auctionmn.com

RESERVES

We recommend that you do not place a reserve on your canoe or boat. There have been a number of times when sellers have lost a sale that they really would have liked to make because their reserve was set too high. If you still decide to place a reserve on your boat, ask yourself this question: "Would I sell the boat for \$25 less?" If so, you should lower your reserve until you would walk away from any bid that is \$25 less than your stated amount. If your reserve is not met, the auctioneer will likely ask if you are present when your boat is being sold and ask you if you are willing to accept a lower offer.

There is also a \$20 reserve fee for each boat that has a reserve. This is paid in cash or by check when you fill out your Auction Contract. We will keep the \$20 fee if your boat does not sell. If your boat does sell, we will refund this fee to you.

If you set a reserve for your boat and it does not sell and you do not remain at the auction, we will make an effort to call you at the end of the auction to inform you that your boat did not sell. We cannot guarantee that we will be successful in our attempt to reach you and neither we nor Midwest Mountaineering take any responsibility for any boat left on the premises.

If your boat does not sell, you will be able to load your boat and remove it from the auction site right away. We will attach a "No-Sale" ribbon to your boat to indicate to the Minnesota Rover volunteers that you are removing a boat that did not sell. You may be asked by the Rovers to identify yourself with your driver's license to confirm that the boat belongs to you.

PAYMENT

If you would like to be paid at the auction, please see the cashier under the white canopy. Show the cashier your driver's license and the business card with your seller number. She will then issue you a check for the sale proceeds less a commission of 15%. If you had a reserve on your boat, she will refund your \$20 reserve fee at that time also. If you are not paid at the auction we will mail you a check during the next week.

We will also post the sale information for each boat on our website at www.auctionmn.com. You are also welcome to call us at (763) 421-3044 on Monday morning and we will be happy to inform you regarding the sale price of your boat.



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